Colorado Department of Transportation Innovative Contracting Advisory Committee

Project Delivery Selection Approach

Overview

This document provides a formal approach for CDOT highway project delivery selection. The document provides generic forms for use by CDOT staff and project team members. By using these forms, a brief project delivery selection report can be generated for each individual project. The primary objectives of this document are:

- Present a structured approach to assist CDOT in making project delivery decisions;
- Assist CDOT in determining if there is a dominant or obvious choice of project delivery methods; and
- Provide documentation of the project delivery decision in the form of a Project Delivery Decision Report.

Background

The project delivery method is the process by which a construction project is comprehensively designed and constructed including project scope definition, organization of designers, constructors and various consultants, sequencing of design and construction operations, execution of design and construction, and closeout and start-up. Thus, the different project delivery methods are distinguished by the manner in which contracts between the agency, designers and builders are formed and the technical relationships that evolve between each party inside those contracts. Currently, there are several types of project delivery systems available for publicly funded transportation projects in the Colorado. The most common systems are Design-Bid-Build (DBB), Design-Build (DB), and Construction Manager/General Contractor (CM/GC). No single project delivery method is appropriate for every project. Each project must be examined individually to determine how it aligns with the attributes of each available delivery method.

- DBB is the traditional project delivery method in which an agency designs, or retains a designer to furnish complete design services, and then advertises and awards a separate construction contract based on the designer's completed construction documents. In DBB, the agency "owns" the details of design during construction and as a result, is responsible for the cost of any errors or omissions encountered in construction.
- DB is a project delivery method in which the agency procures both design and construction services in the same contract from a single, legal entity referred to as the design-builder. The method typically uses Request for Qualifications (RFQ)/Request for Proposals (RFP) procedures rather than the DBB Invitation for Bids procedures. The design-builder controls the details of design and is responsible for the cost of any errors or omissions encountered in construction.
- CM/GC is a project delivery method in which the agency contracts separately with a designer and a construction manager. The agency can perform design or contract with an engineering firm to provide a facility design. The agency selects a construction manager to perform construction management services and construction works. The significant

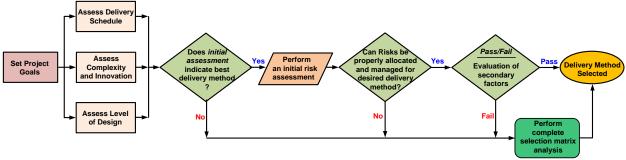
characteristic of this delivery method is a contract between an agency and a construction manager who will be at risk for the final cost and time of construction. Construction industry/Contractor input into the design development and constructability of complex and innovative projects are the major reasons an agency would select the CM/GC method. Unlike DBB, CM/GC brings the builder into the design process at a stage where definitive input can have a positive impact on the project. CM/GC is particularly valuable for new non-standard types of designs where it is difficult for the owner to develop the technical requirements that would be necessary for DB procurement without industry input.

Overview of the Project Delivery Selection Process

The process is shown in the form of a flow chart below. It consists of the following activities:

- A. Describe the project and set the project goals.
- B. Assess the three primary factors (these factors most often determine the selection).
 - 1. Delivery Schedule
 - 2. Complexity & Innovation
 - 3. Level of Design
- C. If the three primary factors indicate there is a clear choice of the delivery method, then:
 - 4. Perform an initial risk assessment for the desired delivery method to ensure that risks can be properly allocated and managed, and
- D. Perform a brief pass/fail analysis of the secondary factors to ensure that they are not relevant to the decision.
 - 5. Cost
 - 6. Staff Experience/Availability (Owner)
 - 7. Level of Oversight and Control
 - 8. Competition and Contractor Experience
- E. If steps B, C & D do not result in clear determination of the method of delivery then perform a more rigorous evaluation of all eight factors against the three potential methods of delivery (DBB, DB and CM/GC).

Typically the entire selection process can be completed by the project team in a 4 hour workshop session, if team member have individually performed assessments before the workshop.



CDOT Project Delivery Selection Flowchart

The following forms and appendices are included to facilitate this process.

Project description checklist (page 4)

Project Goals worksheet – including example project goals (page 5)

A careful determination of the project goals is an instrumental first step of the process that will guide both the selection of the appropriate method of delivery as well as the specific delivery procurement process and implementation of the project.

Project Delivery Selection Matrix Summary (page 6)

The Project Delivery Selection Matrix Summary summarizes the assessment of the eight Evaluation Factors for the three delivery methods. The form is qualitatively scored using the following notations:

- + + Most appropriate delivery method
- X Fatal Flaw (discontinue evaluation of this method)NA Factor not applicable or not relevant to the selection
- + Appropriate delivery method
- Least appropriate delivery method

The form also includes a section for comments and conclusions. The completed **Project Delivery Selection Matrix Summary** should provide an executive summary of the key reasons for the selection of the method of delivery.

Workshop Blank Form (page 7): This form can be used by the project team for additional documentation of the process. In particular it can be used to elaborate on Evaluation Factor 4. "Initial Project Risk Assessment".

Evaluation Factor Project Delivery Method Opportunity/Obstacle Summary Forms (pages 8 to 15)

These forms are used to summarize the assessments by the project team of the opportunities and obstacles associated with each delivery method relative to each of the eight Evaluation Factors. The bottom of each form allows for a qualitative conclusion using the same notation as described above. Those conclusions then are transferred to the **Project Delivery Selection Matrix Summary.**

Appendix – Opportunity/Obstacle Checklists: These forms provide the project team with guidance concerning typical delivery method opportunities and obstacles associated with each of the eight Evaluation Factors.

Appendix – Initial Risk Assessment Guidance: Because of the unique nature of Evaluation Factor 4. "Initial Project Risk Assessment", the Appendix provides the project team with additional guidance for evaluation of that factor including: Typical CDOT Transportation Project Risks; a General Project Risks Checklist; and a Risk Opportunities/Obstacles Checklist.

Project Description Checklist

The following items should be considered in the project description as applicable. Other items can be added if they influence the project delivery decision. Relevant documents can be added as appendices.

- D Project Name: Grand Avenue Bridge
- □ Location: Glenwood Springs CO
- Estimated Budget: **\$46M**
- Estimated Project Delivery Period: Design 2014, Construction 2017
- **D** Required Delivery Date (if applicable): **2017**
- □ Source(s) of Project Funding: Colorado Bridge Enterprise
- □ Project Corridor : **SH82**
- □ Major Features of Work Bridge, Approach Roadways
- Major Schedule Milestones: Environmental Clearance 2013, FIR and Top Half 128 2013, ROW Acquisition 2014, Design 2014, Construction 2017
- Major Project Stakeholders: CDOT, FHWA, CBE, City of Glenwood Springs, Hot Springs Pool, Area Counties
- □ Major Challenges (as applicable)
 - Identification of Preferred Alternative
 - Geothermal Concerns from the Hot Springs
 - Maintenance of traffic during Construction
 - Bridge Construction Phasing
 - o Bridge Selection and Aesthetics and Best Value
- Main Identified Sources of Risk: Environmental, design and construction schedules, Maintenance of Traffic, Construction Phasing, Utility Relocations, Bridge Phasing, Change Conditions, Geothermal Issues
- □ Safety Issues: All Safety Critical Construction items: Bridge Erection, Bridge Demolition, Maintenance of Traffic both on I-70 and SH82 including all modes: bikes, peds, bus, vehicles, railroad and river traffic
- Sustainable Design and Construction Requirements:

Project Goals

An understanding of project goals is essential to appropriate project delivery selection. Typically, the project goals can be defined in three to five items. Examples are provided below,¹ but the report should include project-specific goals. These goals should remain consistent over the life of the project.

Project-Specific Goals

The NEPA goals identified for this project are to:

(a) Meet design standards as practical to improve connectivity between the south side of the Colorado River (downtown Glenwood Springs), and the north side of the river (historic Glenwood Hot Springs area and I-70).

(b) Maintain consistency with city planning regarding transportation and land use.

(c) Accommodate multimodal transportation including buses, pedestrians, and bicycles.

(d) Meet transportation safety needs of all users – auto, truck, bus, pedestrian, and bicycle.

(e) Reduce and minimize construction impacts to the businesses, transportation users, and visitors.

(f) Provide effective access for existing and future economic activity.

(g) Avoid and minimize environmental impacts to scenic, aesthetic, historic, and natural resources.

(h) Provide practical and financially realistic transportation improvements for the 2035 planning horizon and a structure that will be sound for a minimum of 30 years

(i) Maintain or improve transportation (traffic and ped/bike) operations in the project area.

(j) Incorporate sustainable elements into the design.

(k) Provide an aesthetically appropriate solution that is in harmony with the context of the natural and built environment.

(I) Avoid or minimize proximity, economic and right-of-way impacts and relocations to adjacent properties.
 (m) Incorporate Context Sensitive Solutions (CSS) into the planning and design including community-based issues such as urban design and aesthetics.

¹ Generic Project Goals

Schedule

- Meet CBE Schedule Requirements
- Manage traffic impacts effectively during construction
- Complete the project on schedule

Cost

- Provide a "Best Value" Project which best meets the project goals
- Complete the project on budget

Quality

- Quality Project that is consistent with the project setting and CDOT and FHWA Requirements
- Select the best team
- Provide a high quality design and construction
- Provide an aesthetically pleasing project

Functional

- Maximize the life cycle performance of the project
- Maximize capacity and mobility improvements
- Minimize inconvenience to the traveling public during construction
- Minimize impact to the public
- Maximize safety of workers and traveling public during construction

Project Delivery Selection Matrix Summary

Determine the factors that should be considered in the project delivery selection, discuss the opportunities and obstacles related to each factor, and document the discussion on the following pages. Then complete the summary below.

PROJECT DELIVERY METHOD OPPORTUNITY/OBSTACLE SUMMARY					
	DBB	DB	CM/GC		
Primary Evaluation Factors					
1. Delivery Schedule	+		++		
2. Project Complexity & Innovation	+	X	++		
3. Level of Design	++		++		
4. Initial Project Risk Assessment	+		++		
Secondary Evaluation Factors					
5. Cost					
6. Staff Experience/Availability (Owner)					
7.Level of Oversight and Control					
8. Competition and Contractor Experience					

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Key: + + Most appropriate delivery method

- + Appropriate delivery method
- Least appropriate delivery method

CONCLUSIONS AND COMMENTS:

-Develop risk mitigation measures as the process develops

-Fully develop the firewall between CM/GC contractor and the environmental process

-Identify appropriate time to procure CM/GC contractor within the project schedule

- Fatal Flaw (discontinue evaluation of this method)
- **NA** Factor not applicable or not relevant to the selection of project delivery

Workshop Blank Form

1) Delivery Schedule: Delivery schedule is the overall project schedule from scoping through design, construction and opening to the public. Assess time considerations in getting the project started or funding dedicated and assess project completion importance.

DESIGN-BID-BUILD

Requires time to perform sequential design and procurement, but if design time is available has the shortest procurement time after the design is complete.

Opportunities		Obstacles	
	Schedule is more predictable and more manageable		Requires time to perform a linear design-bid-
	Milestones can be easier to define		construction process
	Projects can more easily be "shelved"		Design and construction schedules can be unrealistic
	Shortest procurement period	_	due to lack industry input
	Elements of design can be advanced prior to permitting, construction, etc.		Errors in design lead to change orders and schedule delays
	Time to communicate/discuss design with stakeholders		Low bid selection may lead to potential delays and other adverse outcomes.

DESIGN-BUILD

Can get project under construction (and meet funding obligations) before completing design. Parallel process of design and construction can accelerate project delivery schedule; however, procurement time can be lengthy due to the need for an accurate RFP.

Opportunities	Obstacles
Potential to accelerate schedule through parallel design-build process	Request for proposal development and procurement can be lengthy
Shifting schedule risk to DB team	Undefined events or conditions found after
Encumbers construction funds more quickly	procurement, but during design can impact schedule and cost
Industry input into design and schedule	 Time required to define technical requirements and
Fewer chances for disputes between agency and design-builders	expectations through RFP development can be lengthy
More efficient procurement of long-lead items	Time required to gain acceptance of quality program
Ability to start construction before entire design, ROW, etc. is complete (i.e., phased design)	Requires agency and stakeholder commitments to an expeditious review of design

<u>CM/GC</u>

Quickly gets contractor under contract and under construction to meet funding obligations before completing design. Parallel process of development of contract requirements, design, procurements, and construction can accelerate project schedule, but schedule can be slowed down by CM/GC design process and Guaranteed Maximum Price (GMP)negotiations and contracting.

Opportunities	Obstacles
Ability to start construction before entire design, ROW, etc. is complete (i.e., possible utility project)	Potential for not reaching GMP and substantially delaying schedule
More efficient procurement of long-lead items	GMP negotiation can delay the schedule
Early identification and resolution of design and	Schedule-driven goals may drive up cost
construction issues (e.g., utility, ROW, and earthwork)	Designer-contractor-agency disagreements can add delays
Can provide a shorter procurement schedule than DB	Strong agency management is required to control schedule
Team involvement for schedule optimization	Lack of Industry Acceptance
Continuous constructability review and VE	
Maintenance of Traffic improves with contractor inputs	
Time to communicate/discuss design with stakeholders	

October 27, 2011

		DBB	DB	CM/GC	
1. Deli	ivery Schedule	+	X	++	
Key:	 Key: + + Most appropriate delivery method Least appropriate delivery method X Fatal Flaw (discontinue evaluation of this method) NA Factor not applicable or not relevant to the selection of project delivery 				
	Notes and Commen	<i>ts:</i>			

2) Project Complexity & Innovation: Project complexity and innovation is the nature of project that seeks for the applicability of new designs or processes to resolve complex and technical issues.

DESIGN-BID-BUILD

Allows CDOT to fully resolve complex and qualitative designs before procurement. Innovation provided by CDOT/Consultant expertise and through traditional owner directed processes such as VE studies, contractor bid alternatives, and post-bid VE.

Opportunities		Obstacles	
	CDOT can have more control of design of complex projects		Increased costs due to pricing of risk
	CDOT& consultant expertise can select innovation		Innovations can add cost or time and restrain contractor's benefits
	independently of contractor abilities		No contractor input to optimize costs
	Opportunities for value engineering studies during design, more time for design solutions		Limited flexibility for integrated design and construction solutions (limited to constructability)
	Aids in consistency and maintainability		Difficult to assess construction time and cost due to
	Full control in selection of design expertise		innovation
	Complex design can be resolved and competitively bid		Constructability

DESIGN-BUILD

Incorporates design-builder into design process through best value selection and contractor proposed Alternate Technical Concepts (ATCs) – which are a cost oriented approach to providing complex and innovative designs. Requires that desired solutions to complex projects be well defined through contract requirements.

Opportunities	Obstacles
Designer and contractor collaborate to optimize means and methods and enhance innovation	Requires desired solutions to complex designs to be well defined through technical requirements (difficult)
 Opportunity for innovation through draft RFP, best value and ATC processes 	to do) Qualitative designs are difficult to define (example, aesthetics)
 Can use best-value procurement to select design- builder with best qualifications Constructability and VE inherent in process 	 Risk of time or cost constraints on designer inhibiting innovation
 Early team integration Sole point of responsibility 	Some design solutions might be too innovative or unacceptable
	ATC process fosters cost based innovation but not necessarily innovation to improve quality
	Quality assurance for innovative processes are difficult to define in RFP

CM/GC

Allows independent selection of designer and contractor based on qualifications to jointly address complex innovative designs through three party collaboration of CDOT, designer and Contractor. Allows for a qualitative (non price oriented) design but requires agreement on GMP.

		DBB	DB	CM/GC
	ject Complexity & ovation	+	X	++
 Key: + + Most appropriate delivery method Least appropriate delivery method X Fatal Flaw (discontinue evaluation of this method) NA Factor not applicable or not relevant to the selection of project delivery 				
	Notes and Commen	<i>ts:</i>		
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Project Complexity & Innovation Summary

3) Level of Design: Level of design is the percentage of design completion at the time of the project delivery procurement

100	DESIGN-BID-BUILD 100% design by CDOT, with CDOT having complete control over the design.			
	Opportunities		Obstacles	
	100% design by owner Agency has complete control over the design (can be beneficial when there is one specific solution for a project) Project/scope can be developed through design		Owner design errors can result in a higher number of change orders, claims, etc. Minimizes competitive innovation opportunities Can reduce the level of constructability since the contractor is not bought into the project until after the	
	The scope of the project is well defined through complete plans and contract documents Well-known process to the industry		design is complete	

DESIGN-BUILD

Design advanced by CDOT to the level necessary to precisely define contract requirements and properly allocate risk (typically 30% or less).

Opportunities	Obstacles
Design advanced by the owner to level necessary to precisely define the contract requirements and properly allocate risk	 Must have very clear definitions and requirements in the RFP because it is the basis for the contract If design is too far advanced it will limit the
Does not require much design to be completed before awarding project to the design-builder (between ~ 10% - 30% complete)	 advantages of design-build Potential for lacking or missing scope definition if RFP not carefully developed
 Contractor involvement in early design, which improves constructability Plans do not have to be as detailed because the 	Over utilizing performance specifications to enhance innovation can risk quality through reduced technical requirements
design-builder is bought into the project early in the process and will accept design responsibility	 Less agency control over the design Can create project less standardized designs across agency as a whole

<u>CM/GC</u>

Can utilize a lower level of design prior to contracting and joint collaboration of CDOT, designer, and contractor in the further development of the design. Iterative nature of design process risks extending the project schedule.

Opportunities	Obstacles
Can utilize a lower level of design prior to selecting a contractor then collaboratively advance design with owner, designer and contractor	Teaming and communicating concerning design can cause disputes Three party process can slow progression of design
Contractor involvement in early design improves constructability	If design is too far advanced it will limit the advantages of CMGC or could require design
CDOT controls design Design can be used for DBB if the price is not successfully negotiated.	backtracking
Design can be responsive to risk minimization	

		DBB	DB	CM/GC
3. Lev	vel of Design	++	X	++
 Key: + + Most appropriate delivery method Least appropriate delivery method X Fatal Flaw (discontinue evaluation of this method) NA Factor not applicable or not relevant to the selection of project delivery 				
	Notes and Comments:			

Level of Design Summary

4) Initial Risk Assessment: Risk is an uncertain event or condition that, if it occurs, has a negative effect on a project's objectives. Risk allocation is the assignment of unknown events or conditions to the party that can best manage them. An initial assessment of project risks is important to ensure the selection of the delivery method that can properly address them. An approach that focuses on a fair allocation of risk will be most successful. Refer to the risk discussion and checklists in the appendix.

DESIGN-BID-BUILD Risk allocation for design-bid-build best is understood by the industry, but requires that most design-related risks and third party risks be resolved prior to procurement to avoid costly contractor contingency pricing and change orders and claims.		
Opportunities	Obstacles	
A.4 Drainage: Constrained Site	 A.1 Site: Geothermal A.1 Site: Tight Footprint A.1 Site: Hazardous Material A.2 Utilities: Gas Transmission A.2 Utilities: Water Transmission A.2 Utilities: Private dry Utilities A.3 Railroads: Crossing of Railroad Facility 	

DESIGN-BUILD

Provides opportunity to properly allocate risks to the party best able to manage them, but requires risks allocated to design-builder to be well defined to minimize contractor contingency pricing of risks.

Opportunities	Obstacles
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<u>CM/GC</u>

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A.1 Site: Geothermal• A.1 Site: Hazardous MaterialA.1 Site: Tight Footprint• A.2 Utilities: Gas TransmissionA.3 Railroads: Crossing of Railroad Facility• A.2 Utilities: Water TransmissionA.4: Drainage: Constrained Site• A.2 Utilities: Private dry UtilitiesA.5 Environmental: Contractor involved and committed thru the process should be helpful• A.2 Utilities: Private dry UtilitiesA.5 Environmental: Could be better stewards to the environment by getting the contractor committee• Hatter Hatt	Opportunities	Obstacles
 A.1 Site: Tight Footprint A.2 Utilities: Gas Transmission A.3 Railroads: Crossing of Railroad Facility A.2 Utilities: Water Transmission A.2 Utilities: Private dry Utilities A.5 Environmental: Contractor involved and committed thru the process should be helpful A.5 Environmental: Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the 	A.1 Site: Geothermal	 A.1 Site: Hazardous Material
 A.4: Drainage: Constrained Site A.5 Environmental: Contractor involved and committed thru the process should be helpful A.5 Environmental: Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the 		
A.5 Environmental: Contractor involved and committed thru the process should be helpful A.5 Environmental: Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the	A.3 Railroads: Crossing of Railroad Facility	A.2 Utilities: Water Transmission
committed thru the process should be helpful A.5 Environmental: Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the	A.4: Drainage: Constrained Site	 A.2 Utilities: Private dry Utilities
A.5 Environmental: Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the	A.5 Environmental: Contractor involved and	
environment by getting the contractor commitment during the preconstruction phase A.6 Third Party: Contractor Involvement in the	committed thru the process should be helpful	
during the preconstruction phase A.6 Third Party: Contractor Involvement in the	A.5 Environmental: Could be better stewards to the	
A.6 Third Party: Contractor Involvement in the	environment by getting the contractor commitment	
	during the preconstruction phase	
process helps to better address Third Party	A.6 Third Party: Contractor Involvement in the	
	process helps to better address Third Party	

Initial Risk Assessment Summary

	DBB	DB	CM/GC
4. Initial Risk			
Assessment			

Key: + + Most appropriate delivery method
Least appropriate delivery method

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+ Appropriate delivery method

Least appropriate delivery method **X** Fatal Flaw (discontinue evaluation of this method) **NA** Factor not applicable or not relevant to the selection of project delivery

Notes and Comments:	 	

5) Cost: Project cost is the financial process related to meeting budget restrictions, early and precise cost estimation, and control of project costs.

DESIGN-BID-BUILD Competitive bidding provides a low cost construction for a fully defined scope of work. Costs accuracy limited until design is completed. More likelihood of cost change orders due to contractor having no design responsibility.		
Opportunities	Obstacles	
•	•	

DESIGN-BUILD

Designer-builder collaboration and ATCs can provide a cost-efficient response to project goals. Costs are determined with design-build proposal, early in design process. Allows a variable scope bid to match a fixed budget. Poor risk allocation can result in high contingencies. **Opportunities Obstacles**

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CM/GC

CDOT/designer/contractor collaboration to reduce risk pricing can provide a low cost project however non-competitive negotiated GMP introduces price risk. Good flexibility to design to a budget.

Opportunities	Obstacles
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Cost Summary

	DBB	DB	CM/GC
5. Cost			

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Key: + + Most appropriate delivery method Appropriate delivery method

Least appropriate delivery method Х

Fatal Flaw (discontinue evaluation of this method) NA Factor not applicable or not relevant to the selection of project delivery

Notes and Comments:

6) Staff Experience/Availability: Owner staff experience and availability as it relates to the project delivery methods in question.

DESIGN-BID-BUILD

 Technical and management resources necessary to perform the design and plan development. Resource needs can be more spread out.

 Opportunities
 Obstacles

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DESIGN-BUILD

Technical and management resources and expertise necessary to develop the RFQ and RFP and administrate the procurement. Concurrent need for both design and construction resources to oversee the implementation.

Opportunities	Obstacles
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<u>CM/GC</u> Strong, committed CDOT project management resources are important for success of the CM/GC process.		
Opportunities Obstacles		
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Staff Experience/Availability Summary

	DBB	DB	CM/GC
6. Staff Experience/ Availability			

Key: + + Most appropriate delivery method

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+ Appropriate delivery method

Least appropriate delivery method **X** Fatal I

K Fatal Flaw (discontinue evaluation of this method)

NA Factor not applicable or not relevant to the selection of project delivery

Notes and Comments:		

7) Level of Oversight and Control: Level of oversight involves the amount of agency staff required to monitor the design or construction, and amount of agency control over the delivery process

DESIGN-BID-BUILD Full control over a linear design and construction process				
Opportunities	Obstacles			
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•	•			

DESIGN-BUILD

Less control over the design (design desires must be written into the RFP contract requirements). Generally less control over the construction process (design-builder often has QA responsibilities)

Opportunities	Obstacles		
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<u>CM/GC</u> Most control by CDOT over both the design, and construction, and control over a collaborative owner/designer/contractor project team				
Opportunities	Obstacles			
•	•			

Level of Oversight and Control Summary

	DBB	DB	CM/GC
7. Level of Oversight			
and Control			

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Key: + + Most appropriate delivery method

Appropriate delivery method

Least appropriate delivery method

X Fatal Flaw (discontinue evaluation of this method)

NA Factor not applicable or not relevant to the selection of project delivery

8) Competition and Contractor Experience: Competition and availability refers to the level of competition, experience and availability in the market place and its capacity for the project.

Hig	High level of competition, but limited ability to choose based on qualifications. High level of marketplace experience				
Opportunities			Obstacles		
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•		•			

DESIGN-BUILD

Allows for a balance of qualifications and price in the selection process. Medium level of marketplace experience

Opportunities	Obstacles		
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<u>CM/GC</u> Allows for the selection of the single most qualified contractor, but GMP can limit price competition. Low level of marketplace experience				
Opportunities Obstacles				
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Competition and Contractor Experience Summary

	DBB	DB	CM/GC
8. Competition and Contractor Experience			

Key:

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+ + Most appropriate delivery method

+ Appropriate delivery method

Least appropriate delivery method **X** Fatal Flaw (discontinue evaluation of this method) **NA** Factor not applicable or not relevant to the selection of project delivery

Notes and Comments:	 	

October 27, 2011

APPENDIX

Opportunity and Obstacle Checklists

(With Project Risk Assessment Discussion and Checklists)

1) Delivery Schedule

	DESIGN-BID-BUILD			
Opportunities			Obstacles	
	Schedule is more predictable and more manageable Milestones can be easier to define		Requires time to perform a linear design-bid- construction process	
	Projects can more easily be "shelved" Shortest procurement period		Design and construction schedules can be unrealistic due to lack industry input	
	Elements of design can be advanced prior to permitting, construction, etc.		Errors in design lead to change orders and schedule delays	
	ime to communicate/discuss design with takeholders		Low bid selection may lead to potential delays and other adverse outcomes.	

DESIGN-BUILD			
Opportunities	Obstacles		
Potential to accelerate schedule through parallel design-build process	Request for proposal development and procurement can be lengthy		
Shifting schedule risk to DB team	Undefined events or conditions found after		
 Encumbers construction funds more quickly Industry input into design and schedule 	procurement, but during design can impact schedule and cost		
 Fewer chances for disputes between agency and design-builders 	Time required to define technical requirements and expectations through RFP development can be lengthy		
More efficient procurement of long-lead items	Time required to gain acceptance of quality program		
 Ability to start construction before entire design, ROW, etc. is complete (i.e., phased design) 	Requires agency and stakeholder commitments to an expeditious review of design		

CM/GC			
Opportunities		Obstacles	
Ability to start construction before entire design, ROW, etc. is complete (i.e., possible utility project)		Potential for not reaching GMP and substantially delaying schedule	
More efficient procurement of long-lead items		GMP negotiation can delay the schedule	
Early identification and resolution of design and		Schedule-driven goals may drive up cost	
onstruction issues (e.g., utility, ROW, and arthwork)		Designer-contractor-agency disagreements can add delays	
Can provide a shorter procurement schedule than DB		Strong agency management is required to control schedule	
Team involvement for schedule optimization		Lack of Industry Acceptance	
Continuous constructability review and VE			
Maintenance of Traffic improves with contractor inputs			
Time to communicate/discuss design with stakeholders			

2) Project Complexity & Innovation

	DESIGN-BID-BUILD			
	Opportunities		Obstacles	
	CDOT can have more control of design of complex		Increased costs due to pricing of risk	
	projects CDOT& consultant expertise can select innovation		Innovations can add cost or time and restrain contractor's benefits	
independently of contractor abilities	· · ·		No contractor input to optimize costs	
	Opportunities for value engineering studies during design, more time for design solutions		Limited flexibility for integrated design and construction solutions (limited to constructability)	
	Aids in consistency and maintainability		Difficult to assess construction time and cost due to	
	Full control in selection of design expertise		innovation	
	Complex design can be resolved and competitively bid		Constructability	

DESIGN-BUILD			
Opportunities	Obstacles		
Designer and contractor collaborate to optimize means and methods and enhance innovation	Requires desired solutions to complex designs to be well defined through technical requirements (difficult to do)		
 Opportunity for innovation through draft RFP, best value and ATC processes Can use best-value procurement to select design- 	 to do) Qualitative designs are difficult to define (example, aesthetics) 		
 Call use best-value procurement to select design- builder with best qualifications Constructability and VE inherent in process Early team integration Sole point of responsibility 	Risk of time or cost constraints on designer inhibiting innovation		
	 Some design solutions might be too innovative or unacceptable 		
	 ATC process fosters cost based innovation but not necessarily innovation to improve quality Quality assurance for innovative processes are 		
	Quality assurance for innovative processes are difficult to define in RFP		

CM/GC			
Opportunities		Obstacles	
Highly innovative process through 3 party collaboration		Process depends on designer/CM relationship No contractual relationship between designer/CM	
Allows for owner control of a designer/contractor process for developing innovative solutions		Innovations can add cost or time Scope additions can be difficult to manage	
Allows for an independent selection of the best qualified designer and best qualified contractor		Preconstruction services fees for contractor involvement	
VE inherent in process and enhanced constructability		Cost competitiveness – single source negotiated GMP	
Risk of innovation can be better defined and minimized and allocated		Limited competition in design after designer is selected	
Can take to market for bidding as contingency			

3) Level of Design

DESIGN-H	-BUILD		
Opportunities		Obstacles	
100% design by owner		Owner design errors can result in a higher number of	
Agency has complete control over the design (can be beneficial when there is one specific solution for a project)		change orders, claims, etc. Minimizes competitive innovation opportunities Can reduce the level of constructability since the	
Project/scope can be developed through design			contractor is not bought into the project until after the
The scope of the project is well defined through complete plans and contract documents			
Well-known process to the industry			

	DESIGN-BUILD			
Opportunities			Obstacles	
	Design advanced by the owner to level necessary to precisely define the contract requirements and		Must have very clear definitions and requirements in the RFP because it is the basis for the contract	
	properly allocate risk Does not require much design to be completed		If design is too far advanced it will limit the advantages of design-build	
	before awarding project to the design-builder (between ~ 10% - 30% complete)		Potential for lacking or missing scope definition if RFP not carefully developed	
	Contractor involvement in early design, which improves constructability		Over utilizing performance specifications to enhance innovation can risk quality through reduced technical	
	Plans do not have to be as detailed because the		requirements	
	design-builder is bought into the project early in the process and will accept design responsibility		Less agency control over the design	
	process and will accept design responsibility		Can create project less standardized designs across agency as a whole	

CM/GC					
Opportunities		Obstacles			
Can utilize a lower level of design prior to selecting a contractor then collaboratively advance design with owner, designer and contractor		Teaming and communicating concerning design can cause disputes Three party process can slow progression of design			
Contractor involvement in early design improves constructability					If design is too far advanced it will limit the advantages of CMGC or could require design
CDOT controls design		backtracking			
Design can be used for DBB if the price is not successfully negotiated.					
Design can be responsive to risk minimization					

4) Initial Risk Assessment

Three sets of risk assessment checklists are provided to assist in an initial risk assessment relative to the selection of the delivery method:

- A. Typical CDOT Transportation Project Risks
- B. General Project Risks Checklist
- C. Opportunities/Obstacles Checklist (relative to each delivery method)

It is important to recognize that the initial risk assessment is to only ensure the selected delivery method can properly address the project risks. A more detailed level of risk assessment should be performed concurrently with the development of the procurement documents to ensure that project risks are properly allocated, managed, and minimized through the procurement and implementation of the project.

A. TYPICAL CDOT TRANSPORTATION PROJECT RISKS

Following is a list of project risks that are frequently encountered on CDOT transportation projects and a discussion on how the risks are resolved through the different delivery methods.

A.1: Site Conditions and Investigations (How unknown site conditions are resolved)

DESIGN-BID-BUILD

Site condition risks are generally best identified and mitigated during the design process prior to procurement to minimize the potential for change orders and claims when the schedule allows.

DESIGN-BUILD

Certain site condition responsibilities can be allocated to the design-builder provided they are well defined and associated third party approval processes are well defined. Caution should be used as unreasonable allocation of site condition risk will result in high contingencies during bidding. CDOT should perform site investigations in advance of procurement to define conditions and avoid duplication of effort by proposers. At a minimum CDOT should perform the following investigations:

- 1) Basic design surveys
- 2) Hazardous materials investigations to characterize the nature of soil and groundwater contamination
- 3) Geotechnical baseline report to allow design-builders to perform proposal design without extensive additional geotechnical investigations

CM/GC

CDOT, the designer, and the contractor can collectively assess site condition risks, identify the need to perform site investigations in order to reduce risks, and properly allocate risk prior to GMP.

-Geothermal -Tight Footprint -Hazardous Material

A.2: Utilities

DESIGN-BID-BUILD

Utility risks are best allocated to CDOT, and mostly addressed prior to procurement to minimize potential for claims when the schedule allows.

DESIGN-BUILD

Utilities responsibilities need to be clearly defined in contract requirements, and appropriately allocated to both design-builder and CDOT:

Private utilities (major electrical, gas, communication transmission facilities): Need to define coordination and schedule risks as they are difficult for design-builder to price. Best to have utilities agreements before procurement. Note – by state regulation private utilities have schedule liability in design-build projects, but they need to be made aware of their responsibilities.

Public Utilities: Design and construction risks can be allocated to the design-builder, if properly incorporated into the contract requirements.

CM/GC

Can utilize a lower level of design prior to contracting and joint collaboration of CDOT, designer, and contractor in the further development of the design.

-Gas Transmission--Water Transmission - Private dry Utilities

A.3: Railroads (if applicable)

DESIGN-BID-BUILD

Railroad risks are best resolved prior to procurement and relocation designs included in the project requirements when the schedule allows.

DESIGN-BUILD

Railroad coordination and schedule risks should be well understood to be properly allocated and are often best assumed by CDOT. Railroad design risks can be allocated to the designer if well defined. Best to obtain an agreement with railroad defining responsibilities prior to procurement

CM/GC

Railroad impacts and processes can be resolved collaboratively by CDOT, designer, and contractor. A lengthy resolution process can delay the GMP negotiations.

-Crossing of Railroad Facility

A.4: Drainage/Water Quality Best Management Practices (construction and permanent)

Both drainage and water quality often involve third party coordination that needs to be carefully assessed with regard to risk allocation. Water quality in particular is not currently well defined, complicating the development of technical requirements for projects.

Important questions to assess:

- 1) Do criteria exist for compatibility with third party offsite system (such as an OSP (Outfall System Plan))?
- 2) Is there an existing cross-drainage undersized by CDOT Criteria?
- 3) Can water quality requirements be precisely defined? Is right-of-way adequate?

DESIGN-BID-BUILD

Drainage and water quality risks are best designed prior to procurement to minimize potential for claims when the schedule allows.

DESIGN-BUILD

Generally, CDOT is in the best position to manage the risks associated with third party approvals regarding compatibility with offsite systems, and should pursue agreements to define requirements for the design-builder.

CM/GC

CDOT, the designer, and the contractor can collectively assess drainage risks and coordination and approval requirements, and minimize and define requirements and allocate risks prior to GMP.

-Constrained Site

<u>A.5: Environmental</u>: Meeting environmental document commitments, (noise, 4(f) and historic, wetlands, endangered species, etc.)

DESIGN-BID-BUILD

Risk is best mitigated through design prior to procurement when the schedule allows.

DESIGN-BUILD

Certain environmental approvals and processes that can be fully defined can be allocated to the design-builder. Agreements or MOUs with approval agencies prior to procurement is best to minimize risks.

CM/GC

Environmental risks and responsibilities can be collectively identified, minimized, and allocated by CDOT, the designer, and the contractor prior to GMP

-No clear advantage -Contractor involved and committed thru the process should be helpful -Could be better stewards to the environment by getting the contractor commitment during the preconstruction phase

<u>A.6: Third Party Involvement</u>: Timeliness and impact of third party involvement (funding partners, adjacent municipalities, adjacent property owners, project stakeholders, FHWA, PUC)

DESIGN-BID-BUILD

Third party risk is best mitigated through design process prior to procurement to minimize potential for change orders and claims when the schedule allows.

DESIGN-BUILD

Third party approvals and processes that can be fully defined can be allocated to the design-builder. Agreements or MOUs with approval agencies prior to procurement is best to minimize risks.

CM/GC

Third party approvals can be resolved collaboratively by CDOT, designer, and contractor.

-Contractor Involvement in the process helps to better address Third Party Concerns

B. GENERAL PROJECT RISK CHECKLIST (items to consider when assessing risk)

Environmental Risks		External Risks	
Delay in review of environmental documentation Challenge in appropriate environmental documentation Defined and non-defined hazardous waste Environmental regulation changes Environmental impact statement (EIS) required NEPA/ 404 Merger Process required Environmental analysis on new alignments required		Stakeholders request late changes Influential stakeholders request additional needs to serve their own commercial purposes Local communities pose objections Community relations Conformance with regulations/guidelines/ design criteria Intergovernmental agreements and jurisdiction	
ird-Party Risks	Ge	otechnical and Hazmat Risks	
Unforeseen delays due to utility owner and third- party Encounter unexpected utilities during construction Cost sharing with utilities not as planned Utility integration with project not as planned Third-party delays during construction Coordination with other projects Coordination with other government agencies		Geothermal Unexpected geotechnical issues Surveys late and/or in error Hazardous waste site analysis incomplete or in error Inadequate geotechnical investigations Adverse groundwater conditions Other general geotechnical risks	
ght-of-Way/ Real Estate Risks	De	sign Risks	
Railroad involvement Objections to ROW appraisal take more time and/or money Excessive relocation or demolition Acquisition ROW problems Difficult or additional condemnation Accelerating pace of development in project corridor		Design is incomplete/ Design exceptions Scope definition is poor or incomplete Project purpose and need are poorly defined Communication breakdown with project team Pressure to delivery project on an accelerated schedule Constructability of design issues	
	Delay in review of environmental documentation Challenge in appropriate environmental documentation Defined and non-defined hazardous waste Environmental regulation changes Environmental impact statement (EIS) required NEPA/ 404 Merger Process required Environmental analysis on new alignments required ird-Party Risks Unforeseen delays due to utility owner and third- party Encounter unexpected utilities during construction Cost sharing with utilities not as planned Utility integration with project not as planned Third-party delays during construction Coordination with other projects Coordination with other government agencies ght-of-Way/ Real Estate Risks Railroad involvement Objections to ROW appraisal take more time and/or money Excessive relocation or demolition Acquisition ROW problems Difficult or additional condemnation	Delay in review of environmental documentation Challenge in appropriate environmental documentationImage: Comparison of the system Defined and non-defined hazardous wasteEnvironmental regulation changes Environmental impact statement (EIS) requiredImage: Comparison of the system Comparison of the system Coordination with other projects Coordination with other government agenciesImage: Comparison of the system Comparison of the system Comparison of the system Coordination with other government agenciesRailroad involvement Objections to ROW appraisal take more time and/or money Excessive relocation or demolition Acquisition ROW problems Difficult or additional condemnation Accelerating pace of development in project corridorImage: Comparison of the system Comparison of the system	

			and deliverables are not clearly understood)
Or	Organizational Risks		onstruction Risks
	Inexperienced staff assigned Losing critical staff at crucial point of the project Functional units not available or overloaded No control over staff priorities Lack of coordination/ communication Local agency issues Internal red tape causes delay getting approvals, decisions Too many projects/ new priority project inserted into program		Pressure to delivery project on an accelerated schedule. Inaccurate contract time estimates Construction QC/QA issues Unclear contract documents Problem with construction sequencing/ staging/ phasing Maintenance of Traffic/ Work Zone Traffic Control

C. RISK OPPORTUNITIES/OBSTACLES CHECKLIST (relative to each delivery method)

	DESIGN-BID-BUILD			
Opportunities			Obstacles	
	Risks managed separately through design, bid, build is expected easier		Owner accepts risks associated with project complexity (the inability of designer to be all-knowing	
	Risk allocation is most widely understood/used	_	about construction) and project unknowns	
	Opportunity to avoid or mitigate risk through		Low-bid related risks	
_	complete design		Potential for misplaced risk through prescriptive specifications	
	Risks related to environmental, railroads, and third	_		
	party involvement are best resolved prior to		Innovative risk allocation is difficult to obtain	
_	procurement		Limited industry input in contract risk allocation	
	Utilities and ROW best allocated to CDOT and		Change order risks can be greater	
	mostly addressed prior to procurement to minimize potential for claim		Contractor may avoid risks	
	Project can be shelved while resolving risks			

DESIGN	N-BUILD
Opportunities	Obstacles

Performance specifications can allow for alternative risk allocations to the design builder	Need a detailed project scope, description etc., for the RFP to get accurate/comprehensive responses to
Risk-reward structure can be better defined	the RFP (Increased RFP costs may limit bidders)
Innovative opportunities to allocate risks to different	Limited time to resolve risks
parties (e.g., schedule, means and methods, phasing)	Additional risks allocated to designers for errors and omissions, claims for change orders
Opportunity for industry review of risk allocation (draft RFP, ATC processes)	Unknowns and associated risks need to be carefully allocated through a well-defined scope and contract
Avoid low-bid risk in procurement	Risks associated with agreements when design is not
Contractor will help identify risks related to	completed
environmental, railroads, ROW, and utilities	Poorly defined risks are expensive
Designers and contractors can work toward innovative solutions to, or avoidance of, unknowns	Contractor may avoid risks or drive consultant to decrease cost at risk to quality

CM/GC			
Opportunities		Obstacles	
Contractor can have a better understanding of the unknown conditions as design progresses		Lack of motivation to manage small quantity costs Increase costs for non-proposal items	
Innovative opportunities to allocate risks to different parties (e.g., schedule, means and methods,		Disagreement among Designer-Contractor-Owner can put the process at risk	
phasing) Opportunities to manage costs risks through CM/GC involvement		If GMP cannot be reached, additional low-bid risks appear	
Contractor will help identify and manage risk		Limited to risk capabilities of CM/GC	
Agency still has considerable involvement with third parties to deal with risks		Designer-contractor-agency disagreements can add delays	
Avoids low-bid risk in procurement		Strong agency management is required to negotiate/optimize risks	
More flexibility and innovation available to deal with unknowns early in design process		Discovery of unknown conditions can drive up GMP, which can be compounded in phased construction	

5) Cost

	DESIGN-BID-BUILD			
Opportunities		Obstacles		
	Competitive bidding provides a low cost construction to a fully defined scope of work Increase certainty about cost estimates		Cost accuracy is limited until design is completed Construction costs are not locked in until design is 100% complete.	
	Construction costs are contractually set before construction begins		Cost reductions due to contractor innovation and constructability is difficult to obtain	
			More potential of cost change orders due to owner design responsibility	

DESIGN	N-BUILD
Opportunities	Obstacles

Contractor input into design should moderate cost Design-builder collaboration and ATCs can provide a cost-efficient response to project goals	Risks related to design-build, lump sum cost without 100% design complete, can compromise financial
Costs are contractually set early in design process with design-build proposal	success of the project.
Allows a variable scope bid to match a fixed budget	
Potential lower average cost growth	

	CM/GC				
Opportunities		Obstacles			
	Owner/designer/contractor collaboration to reduce project risk can result in lowest project costs.		Non-competitive negotiated GMP introduces price risk		
	Early contractor involvement can result in cost savings through VE and constructability		Difficulty in GMP negotiation introduces some risk that GMP will not be successfully executed requiring		
	Cost will be known earlier when compared to DBB		aborting the CM/GC process.		
	Integrated design/construction process can provide a cost efficient strategies to project goals		Paying for contractors involvement in the design phase may increase total cost		
	Can provide a cost efficient response to the project goals				

6) Staff Experience/Availability

	DESIGN-BID-BUILD				
Opportunities		Obstacles			
	Agency and consultants have high level of experience with the traditional system		Can require a high level of agency staffing of technical resources		
	Designers can be more interchangeable between projects		Staff's responsibilities are spread out over a longer design period		
			Can require staff to have full breadth of technical expertise		

	DESIGN-BUILD			
Opportunities		Obstacles		
	Less agency staff required due to the sole source nature of DB		Limitation of availability of staff with skills, knowledge and personality to manage DB projects	
	Opportunity to grow agency staff by learning a new process		Existing staff may need additional training to address their changing roles	
			Need to "mass" agency management and technical resources at critical points in process (i.e., RFP development, design reviews, etc.)	

	CM/GC				
Opportunities		Obstacles			
	Agency can improve efficiencies by having more project managers on staff rather than specialized experts		Strong committed owner project management is important to success Limitation of availability of staff with skills, knowledge		
	Smaller number of technical staff required through use of consultant designer		and personality to manage CMGC projects Existing staff may need additional training to address their changing roles		
			Agency must learn how to negotiate GMP projects		

7) Level of Oversight and Control

DESIGN-BID-BUILD			
	Opportunities		Obstacles
	Full owner control over a linear design and construction process		Requires a high-level of oversight Increased likelihood of claims due to owner design
	Oversight roles are well understood		responsibility
	Contract documents are typically completed in a single package before construction begins		Limited control over an integrated design/construction process
	Multiple checking points through three linear phases: design-bid-build		
	Maximum control over design		

DESIGN-BUILD			
Opportunities		Obstacles	
A single entity responsibility during project design and construction		Can require high level of design oversight Can require high level of quality assurance oversight	
Continuous execution of design and build Getting input from construction to enhance constructability and innovation		Limitation on staff with DB oversight experience Less owner control over design Control over design relies on proper development of	
Overall project planning and scheduling is established by one entity		technical requirements	

	CM/GC			
Opportunities		Obstacles		
	Preconstruction services are provided by the construction manager		Agency must have experienced staff to oversee the CM/GC	
	Getting input from construction to enhance constructability and innovation		Higher level of cost oversight required	
	Provides owner control over an integrated design/construction process			

8) Competition and Contractor Experience

	DESIGN-BID-BUILD			
Opportunities		Obstacles		
	Promotes high level of competition in the marketplace		Risks associated with selecting the low bid (the best contractor is not necessary selected)	
	Opens construction to all reasonably qualified bidders		No contractor input into the process Limited ability to select contractor based on	
	Transparency and fairness		qualifications	
	Reduced chance of corruption and collusion			
	Contractors are familiar with DBB process			

DESIGN-BUILD			
	Opportunities		Obstacles
	Allows for a balance of qualifications and cost in design-builder procurement		Need for DB qualifications can limit competition Lack of competition with past experience with the
	Two-phase process can promote strong teaming to obtain "Best Value"		project delivery method Reliant on DB team selected for the project
	Increased opportunity for innovation possibilities due to the diverse project team		The gap between owner experience and contractor experience with delivery method can create conflict

CM/GC			
Opportunities		Obstacles	
Allows for qualifications based contractor procurement		Currently there is not a large pool of contractors with experience in CMGC, which will reduce the	
Agency has control over an independent selection of best qualified designer and contractor		competition and availability Working with only one contractor to develop GMP	
Contractor is part of the project team early on, creating a project "team"		can limit price competition Requires a strong project manager from the agency	
Increased opportunity for innovation due to the diversity of the project team		Teamwork and communication among the project team	